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2023 ANNUAL SHAREHOLDER MEETING PRESENTATION

REGENERON[®]

This non-promotional presentation contains investigational data as well as forward-looking statements; actual results may vary materially.

Note regarding forward-looking statements and non-GAAP financial measures

This presentation includes forward-looking statements that involve risks and uncertainties relating to future events and the future performance of Regeneron Pharmaceuticals, Inc. ("Regeneron" or the "Company"), and actual events or results may differ materially from these forward-looking statements. Words such as "anticipate," "expect," "intend," "plan," "believe," "seek," "estimate," variations of such words, and similar expressions are intended to identify such forward-looking statements, although not all forward-looking statements contain these identifying words. These statements concern, and these risks and uncertainties include, among others, the nature, timing, and possible success and therapeutic applications of products marketed or otherwise commercialized by Regeneron and/or its collaborators or licensees (collectively, "Regeneron's Products") and product candidates being developed by Regeneron and/or its collaborators or licensees (collectively, "Regeneron's Product Candidates") and research and clinical programs now underway or planned, including without limitation EYLEA® (afibercept) Injection, Dupixent® (dupilumab) Injection, Libtayo® (cemiplimab) Injection, Praluent® (alirocumab) Injection, Kevzara® (sarilumab) Injection, Evkeeza® (evinacumab), aflibercept 8 mg, pozelimab, odronextamab, itepekimab, fianlimab, garetosmab, linvoseltamab, REGN5713-5714-5715, Regeneron's other oncology programs (including its costimulatory bispecific portfolio), Regeneron's and its collaborators' earlier-stage programs, and the use of human genetics in Regeneron's research programs; the likelihood and timing of achieving any of our anticipated milestones referenced in this presentation; safety issues resulting from the administration of Regeneron's Products and Regeneron's Product Candidates in patients, including serious complications or side effects in connection with the use of Regeneron's Products and Regeneron's Product Candidates in clinical trials; the likelihood, timing, and scope of possible regulatory approval and commercial launch of our late-stage product candidates and new indications for Regeneron's Products, including without limitation those listed above; the extent to which the results from the research and development programs conducted by us and/or our collaborators may be replicated in other studies and/or lead to advancement of product candidates to clinical trials, therapeutic applications, or regulatory approval; ongoing regulatory obligations and oversight impacting Regeneron's Products, research and clinical programs, and business, including those relating to patient privacy; determinations by regulatory and administrative governmental authorities which may delay or restrict our ability to continue to develop or commercialize Regeneron's Products and Regeneron's Product Candidates; competing drugs and product candidates that may be superior to, or more cost effective than, Regeneron's Products and Regeneron's Product Candidates; uncertainty of the utilization, market acceptance, and commercial success of Regeneron's Products and Regeneron's Product Candidates and the impact of studies (whether conducted by Regeneron or others and whether mandated or voluntary) or recommendations and guidelines from governmental authorities and other third parties on the commercial success of Regeneron's Products and Regeneron's Product Candidates; our ability to manufacture and manage supply chains for multiple products and product candidates; the ability of our collaborators, suppliers, or other third parties (as applicable) to perform manufacturing, filling, finishing, packaging, labeling, distribution, and other steps related to Regeneron's Products and Regeneron's Product Candidates; the availability and extent of reimbursement of Regeneron's Products from third-party payors, including private payor healthcare and insurance programs, health maintenance organizations, pharmacy benefit management companies, and government programs such as Medicare and Medicaid; coverage and reimbursement determinations by such payors and new policies and procedures adopted by such payors; unanticipated expenses; the costs of developing, producing, and selling products; our ability to meet any of our financial projections or guidance, including without limitation capital expenditures, and changes to the assumptions underlying those projections or guidance; the potential for any license or collaboration agreement, including our agreements with Sanofi and Bayer (or their respective affiliated companies, as applicable), to be cancelled or terminated; the impact of public health outbreaks, epidemics, or pandemics (such as the COVID-19 pandemic) on our business; and risks associated with intellectual property of other parties and pending or future litigation relating thereto, other litigation and other proceedings and government investigations relating to the Company and/or its operations, the ultimate outcome of any such proceedings and investigations, and the impact any of the foregoing may have on our business, prospects, operating results, and financial condition. These statements are made based on management's current beliefs and judgment, and the reader is cautioned not to rely on any such statements. In evaluating such statements, shareholders and potential investors should specifically consider the various factors identified under Part II, Item 1A. "Risk Factors" of Regeneron's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2023, which could cause actual events and results to differ materially from those indicated by such forward-looking statements. We do not undertake any obligation to update (publicly or otherwise) any forward-looking statement, whether as a result of new information, future events, or otherwise.

This presentation includes or references non-GAAP net income per diluted share, revenues excluding REGEN-COV and Ronapreve, and net product sales growth on a constant currency basis for certain of Regeneron's Products, which are financial measures that are not calculated in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). These and other non-GAAP financial measures are computed by excluding certain non-cash and/or other items from the related GAAP financial measure. The Company also includes a non-GAAP adjustment for the estimated income tax effect of reconciling items. The Company makes such adjustments for items the Company does not view as useful in evaluating its operating performance. Management uses this and other non-GAAP measures for planning, budgeting, forecasting, assessing historical performance, and making financial and operational decisions, and also provides forecasts to investors on this basis. Additionally, such non-GAAP measures provide investors with an enhanced understanding of the financial performance of the Company's core business operations. However, there are limitations in the use of such non-GAAP financial measures as they exclude certain expenses that are recurring in nature. Furthermore, the Company's non-GAAP financial measures may not be comparable with non-GAAP information provided by other companies. Any non-GAAP financial measure presented by Regeneron should be considered supplemental to, and not a substitute for, measures of financial performance prepared in accordance with GAAP. A reconciliation of the non-GAAP financial measures used in this presentation is provided on slide 24.

Regeneron's long-term vision is centered on continuing to provide innovative medicines to improve the health of patients around the world

Ophthalmology

EYLEA 2 mg +
aflibercept 8 mg

Immunology

Dupixent in 5 FDA-approved
indications + COPD, CSU and
itepekimab (IL-33 antibody)

Oncology

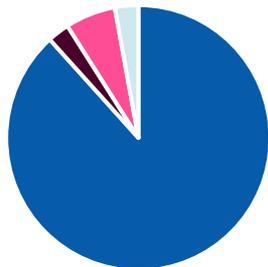
Libtayo full global rights +
novel immunotherapies with
combination potential

R&D investment building additional future revenue drivers:

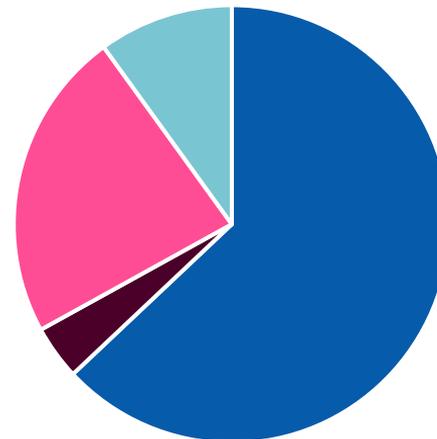
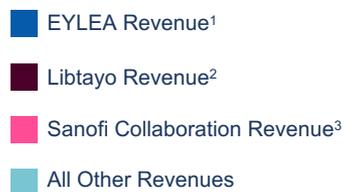
- Costimulatory bispecifics in cancer
- Early pipeline in cardiovascular and metabolic disease
- Genetic medicines and new modalities

Substantial progress underway with new products increasingly contributing to Regeneron's top-line, with nearly doubled revenue over past four years

FY 2019
\$6.6 Billion Total Revenues



FY 2022
\$12.2 Billion Total Revenues



¹ Regeneron records net product sales for EYLEA in United States.; our collaborator Bayer records net product sales for EYLEA outside the United States. EYLEA revenue depicted above reflects EYLEA net product sales in the United States and Bayer collaboration revenue.
² Regeneron currently records net product sales for Libtayo globally. Prior to July 1, 2022, our collaborator Sanofi recorded net product sales of Libtayo outside the United States. Libtayo revenue depicted above reflect net product sales in the United States in 2019 and global net product sales in 2022.
³ Our collaborator Sanofi records global net product sales of Dupixent and Kevzara. Prior to April 2020, our collaborator Sanofi recorded global net product sales of Praluent. Growth for Sanofi collaboration revenue is mostly driven by Dupixent.

Strong results in 2022 across the organization

REGENERON
SCIENCE TO MEDICINE®

2022 Total Revenues

\$12.2B

+17% YoY

excluding REGEN-COV and Ronapreve*

2022 Non-GAAP EPS*

\$44.98

Positive **aflibercept 8 mg** data position retinal franchise for prolonged leadership

Exceptional **Dupixent clinical profile and commercial execution**, now approved to treat five Type 2 allergic diseases and in AD patients as young as 6 months

Strengthened **immuno-oncology** platform with Libtayo acquisition, advances for CD3 bispecifics, promising costimulatory bispecific data, and robust LAG-3 program

Continued progress in 1Q23



1Q 2023 Total Revenues
+7% YoY

1Q 2023 Non-GAAP EPS*
\$10.09

Notable R&D Pipeline Advancements



Aflibercept 8mg

- BLA for aflibercept 8 mg in wAMD and DME accepted (PDUFA June 27, 2023)
- Regulatory application for aflibercept 8mg submitted for wAMD and DME in the European Union and Japan



- Met primary and all key secondary endpoints in Phase 3 BOREAS study in COPD with evidence of Type 2 inflammation
- EC approval for EoE and pediatric AD (6 mos – 5 yrs)
- sBLA for CSU accepted by FDA (PDUFA October 22, 2023)



- EC approval for Libtayo in combination with platinum-based chemotherapy 1L NSCLC with $\geq 1\%$ PD-L1 expression
- Initiated Phase 1 study for REGN5837 (CD22xCD28) costimulatory bispecific in combination with odronextamab (CD20xCD3) in B-NHL
- FDA granted Fast Track designation to linvoseltamab (BCMAxCD3) for R/R multiple myeloma

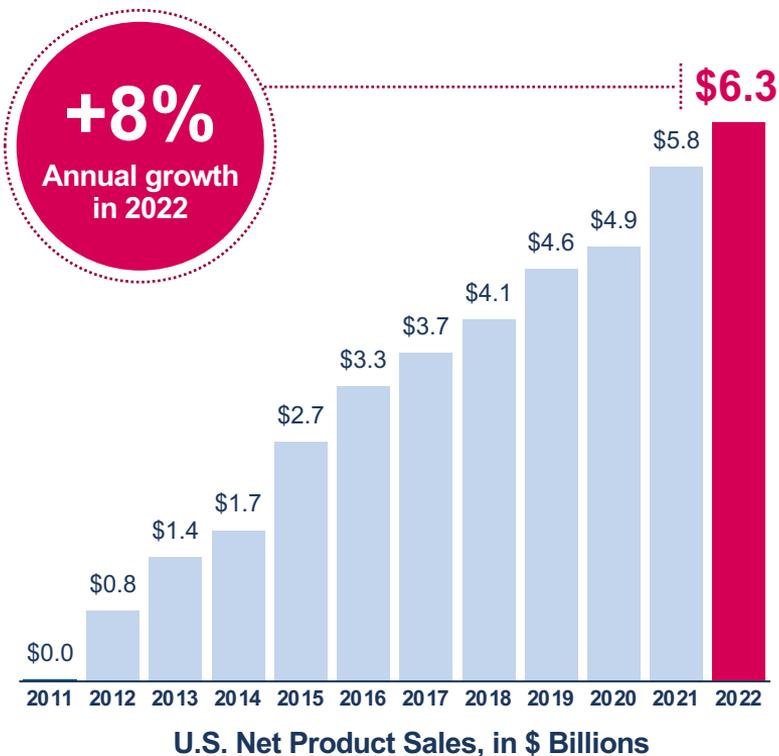


- Reported positive interim Phase 1 results for ALN-APP⁺
- Initiated Phase 2 study for HSD17B13 siRNA in NASH

Eylea®: Maintaining U.S. VEGF category leadership



Standard-of-care based on 11+ years of safety and efficacy experience, breadth of indications, and flexible dosing regimens



#1 anti-VEGF treatment for retinal diseases

- Q1 2023 U.S. net product sales of \$1.43B (-6% YoY)
- FY 2022 U.S. net product sales of \$6.26B (+8% YoY)

Maintaining category leadership with approximately 70% branded category share in Q1 2023, supported by modest volume growth*

Launch preparations well underway for aflibercept 8mg (PDUFA June 27, 2023)

Demographic trends expected to drive future category growth

Aflibercept 8 mg has potential to shift treatment paradigm; positions Regeneron's retinal franchise for continued leadership



Aflibercept 8 mg has the potential to become the next-generation standard-of-care anti-VEGF treatment



Reducing treatment burden for patients with wAMD and DME remains a **high unmet need**

If approved, patients eligible for aflibercept 8 mg could benefit from **extended dosing intervals**

BLA accepted for wAMD and DME (PDUFA June 27, 2023)

Used priority review voucher to expedite FDA review

Pre-launch planning underway to support rapid launch following potential FDA approval

Dupixent®: Consistently strong growth now annualizing at ~\$10B



Continued market penetration, new indications, and younger populations represent significant opportunity for continued growth



Sanofi records global net product sales of Dupixent, \$ Millions

Regulatory and clinical progress continuing in 2023:

Atopic Dermatitis

- ✓ Approved by EC as **first biologic** medicine for AD patients aged 6 months to 5 years

Eosinophilic Esophagitis

- ✓ Approved by EC as **first and only** treatment for EoE ages 12+

Chronic Spontaneous Urticaria

- ✓ sBLA for CSU **accepted** by FDA (PDUFA October 22, 2023)

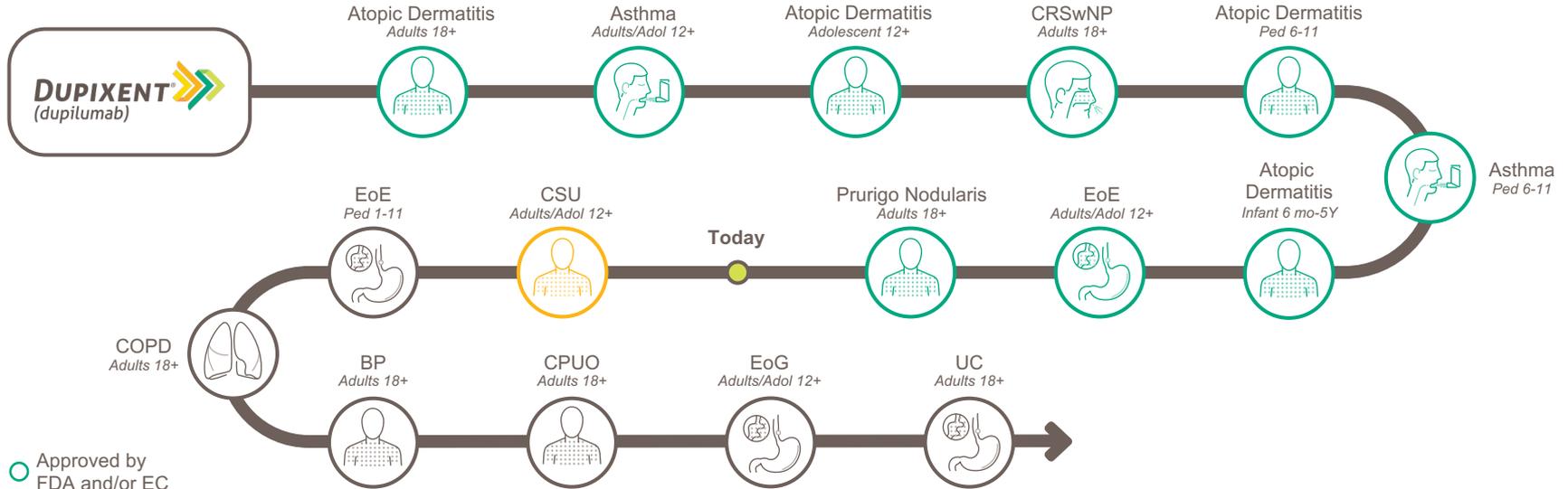
Chronic Obstructive Pulmonary Disease (COPD)

- ✓ **First and only biologic** to show clinically meaningful and statistically significant reduction in exacerbations and improvement in lung function

Approved in **five indications** with positive pivotal results in **seven Type 2 inflammatory or allergic diseases**

Delivering on “pipeline in a product” potential

Dupixent clinical trials have demonstrated that IL-4 and IL-13 are key drivers of multiple Type 2 inflammatory diseases



- Approved by FDA and/or EC
- Under regulatory review
- Investigational indications

Dupixent’s differentiated mechanism of action can benefit patients suffering from multiple Type 2 inflammatory or allergic diseases

Dupixent & itepekimab: Two opportunities to address high unmet need in COPD



- Potential to address **Type 2 COPD** in both **current and former smokers**
- **First and only** biologic to achieve **clinically meaningful and statistically significant** results vs. placebo*:
 - ✓ 30% reduction in exacerbations (p=0.0005)
 - ✓ Significant improvement in lung function (83 mL FEV₁ benefit, p=0.0003)
 - ✓ Significant improvements in quality of life
- Key inclusion criteria: **Eosinophils ≥300/μl**
- Results from replicate Phase 3 NOTUS study expected in mid-2024

	Type 2	Non-Type 2
Former Smokers (70% of COPD patients)	Dupixent or itepekimab >350K patients	Itepekimab only ~600K patients
Current Smokers (30% of COPD patients)	Dupixent only ~150K patients	—

Current U.S., EU and Japan addressable patient estimates

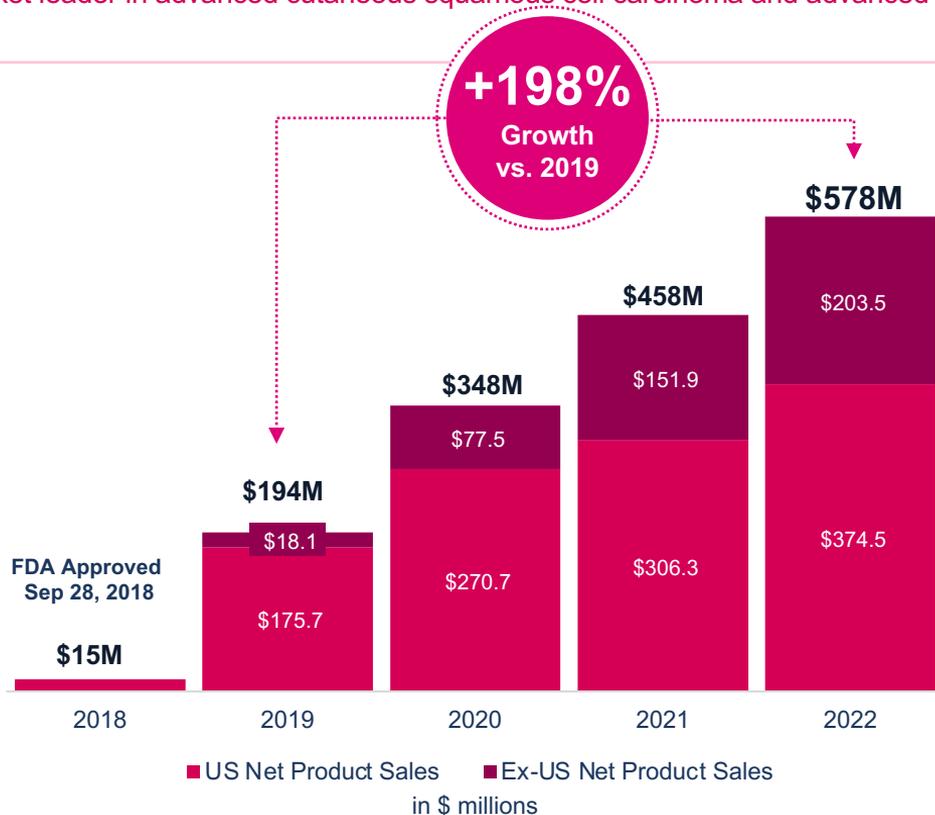
Itepekimab (anti IL-33)

- Potential to address **COPD** in **former smokers**
- Demonstrated **42% reduction in exacerbations** vs. placebo in Phase 2 study of former smokers
- Two Phase 3 studies ongoing:
 - ✓ AERIFY-1 enrolling
 - ✓ AERIFY-2 enrolling
- Positive AERIFY interim analysis
- Pivotal data from both AERIFY studies expected in 2025
- Includes patients with both high and low eosinophil counts

Libtayo®: Key growth driver and oncology portfolio foundation



Market leader in advanced cutaneous squamous cell carcinoma and advanced basal cell carcinoma



Strong and Consistent Growth

- Q1 2023 U.S. net product sales of \$110M (+39% YoY) and rest of world sales of \$73M (+59% YoY)
- FY 2022 U.S. net product sales of \$375M (+22% YoY) and rest of world sales of \$204M (+34% YoY)

Non-Small Cell Lung Cancer

- One of two PD-1/L1 antibodies FDA-approved for use in combination with chemotherapy irrespective of histology or PD-L1 expression levels in 1L NSCLC
- Approved by EC in 1L NSCLC in combination with platinum-based chemotherapy for patients with $\geq 1\%$ PD-L1 expression

Dermato-Oncology

- Leading anti-PD-1/L1 therapy in approved non-melanoma skin cancers
- Approved in both advanced CSCC and BCC
- Foundational therapy for future combination approach in melanoma

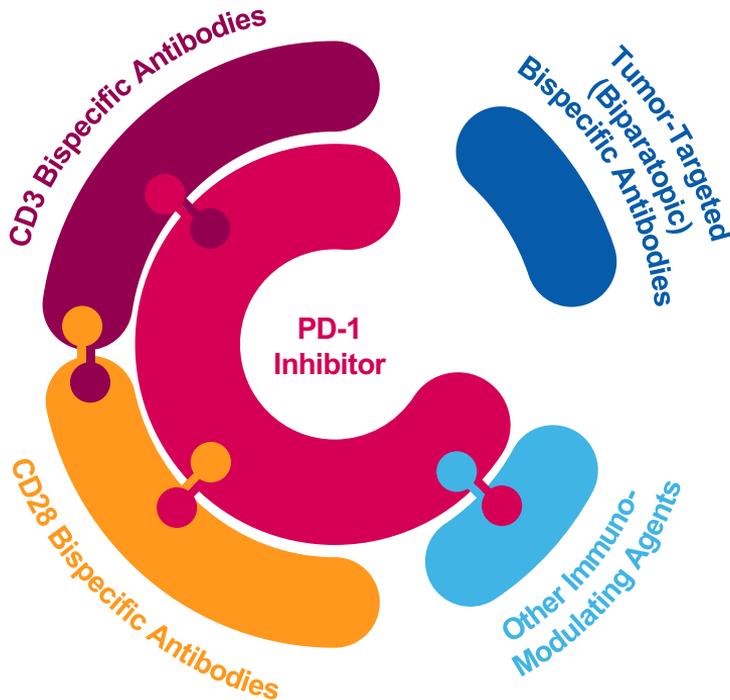
Unique flexibility of internally developed pipeline drives potential for novel and differentiated combinations

CD3 Bispecifics: “Signal 1”

Designed to bridge tumor-associated antigens on cancer cells with CD3-expressing T cells, resulting in potential local T-cell activation and cytotoxicity

CD28 Bispecifics: “Signal 2”

Designed to increase the activity of T cells that recognize tumor antigens by augmenting costimulatory signals



Tumor-Targeted Biparatopics

Designed to disrupt cellular signaling and/or deliver a cytotoxic drug to tumor cells

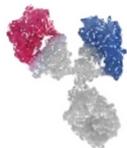
Modulating immune response

Designed to overcome the tumor suppressive microenvironment (e.g., by inhibition of checkpoints, or targeted delivery of immuno-modulators)

Continued progress and developments across oncology pipeline

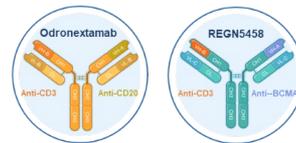
Regeneron positioned to enhance and extend treatment options and benefit across many cancer settings

Solid tumors



- **Fianlimab (LAG-3)** – Phase 3 study in 1L advanced and adjuvant melanoma with Libtayo ongoing, initiated Phase 2/3 studies in advanced NSCLC; initiating Phase 3 studies in perioperative melanoma, and Phase 2 study in perioperative NSCLC
- **REGN5678 (PSMAxCD28)** – Reported encouraging initial first-in-human mCRPC data
- **Ubamatamab (MUC16xCD3)** – Reported initial monotherapy ovarian cancer data; Phase 2 trial underway with monotherapy and in combination with Libtayo
- **REGN5668 (MUC16xCD28)** – Dose escalation in Libtayo and ubamatamab combinations for ovarian cancer ongoing
- **REGN4336 (PSMAxCD3)** – Dose escalation in mCRPC ongoing
- **REGN7075 (EGFRxCD28)** – Dose escalation with Libtayo in advanced cancers ongoing
- **REGN5093 (METxMET)** – Reported initial data in MET-altered advanced NSCLC
- **REGN5093-M114 (METxMET ADC)** – Dose escalation in MET-overexpressing NSCLC ongoing

Hematology-Oncology



- **Odronex tamab (CD20xCD3)** – Pivotal Phase 2 presented at ASH 2022; Phase 3 program to initiate in 2Q 2023
- Phase 1 study initiated for CD22xCD28 in combination with Odronex tamab in B-NHL
- **Linvoseltamab (BCMAxCD3, REGN5458)** – Updated pivotal Phase 2 data presented at ASCO 2023; Phase 3 study to initiate in mid-2023; received Fast-Track designation from FDA

Regeneron's turn-key technologies continue to expand and evolve

COMMITMENT TO
MOUSE GENETICS



1988

MOUSE GENETICS »»» VELOCIMMUNE MOUSE with humanized immune system »»» Multiple approved & clinical-stage antibodies & bispecifics

Regeneron
is founded

UNLOCKING POWER
OF HUMAN GENETICS



2014

Regeneron Genetics Center »»» >2M Humans Sequenced »»» Targets and Genetic Medicine Pipeline

BIOLOGICS
TO TARGET
GENETIC
MEDICINES

Biologics:
Turn-Key Therapeutic Platforms



Traps



Antibodies



CD3 bispecifics
Costimulatory bispecifics

VELOCIGENE® | VELOCIMOUSE® | VELOCIMMUNE® | VELOCIMAB®

VELOCIT® | VELOCIHUM® | VELOCI-BI®

Genetic Medicines:
Turn-Key Therapeutic Platforms



siRNA



Genome editing
(insertion/knockout)



Gene Therapy

CRISPR/Cas9 Tech | RNAi | Next-Gen Editing

Viral Vector Tech | AAV

Advancing novel clinical-stage genetic medicines



First demonstration of gene silencing in the human brain

Exploring liver, eye and central nervous system targets using RNAi therapeutics

- Positive interim phase 1 clinical data for **ALN-APP** in early onset Alzheimer's disease
 - Major step in establishing human proof-of-concept; phase 1 study continues
- Promising phase 1 data for **ALN-HSD** in NASH; Regeneron-led phase 2 study underway



First demonstration of *in vivo* gene editing in humans

Potential for groundbreaking CRISPR technology to be used in many genetic diseases

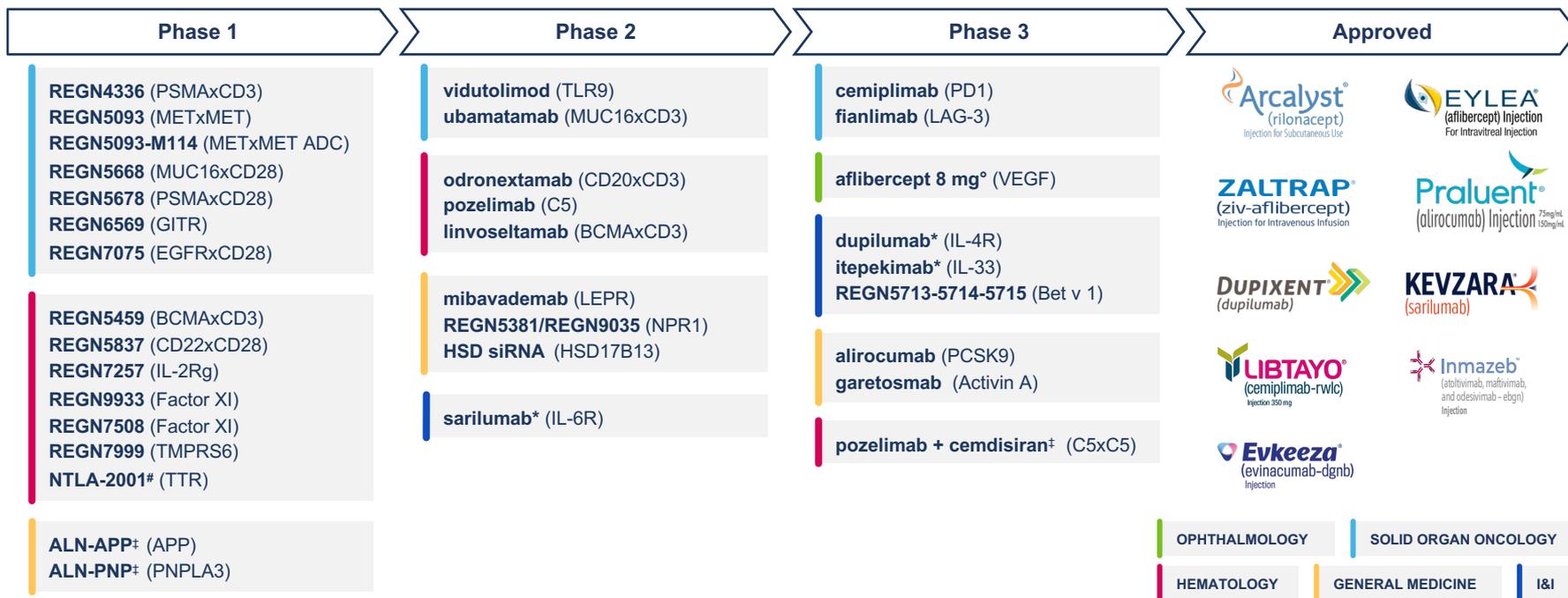
- Positive interim phase 1 clinical data for **NTLA-2001** in ATTR amyloidosis with cardiomyopathy
- Early data indicate potential for NTLA-2001 to serve as a one-time *in vivo* treatment
- Working towards completion of Phase 1 trial and advancing to pivotal trials



Goal of restoring functional cells to address hearing disorders caused by single gene mutations

- First patient to be dosed soon in Phase 1/2 trial of **DB-OTO** for individuals born with profound hearing loss due to otoferlin mutations
 - Obtained regulatory clearance to initiate clinical trials in the US, UK, Spain
 - Orphan Drug Designation granted by FDA and EC
- Two additional gene therapy programs underway targeting other forms of monogenic hearing loss

Regeneron-discovered, approved and investigational medicines across a wide and diverse set of diseases



Collaboration with: *Sanofi; †Alnylam; #Intellia; °Bayer

Approximately 35 product candidates

Multiple potential FDA submissions: 2023-2025+

2023	2024	2025+	
DUPIXENT* Pediatric EoE (mid)	DUPIXENT* Type 2 COPD	LIBTAYO Adjuvant CSCC	Fianlimab + LIBTAYO Advanced Melanoma
PRALUENT Pediatric HeFH (mid)		DUPIXENT* CPUO	Pozelimab ± cemdisiran* C5-mediated diseases
Odronextamab B-Cell NHL (2H)		DUPIXENT* Bullous Pemphigoid	Garetosmab FOP
Linvoseltamab R/R Multiple Myeloma (2H)		Aflibercept 8 mg RVO	Itepekimab* COPD

BLA

sBLA

2023 key milestones

Ophthalmology

- FDA decision for EYLEA in ROP (Q1) ✓
- BLA acceptance for aflibercept 8 mg in DME and wAMD (Q1) ✓
- FDA decision and potential U.S. launch of aflibercept 8 mg (PDUFA June 27, 2023)
- Two-year data for PHOTON (DME) and PULSAR (wAMD) (Q3)

Dupixent

- sBLA acceptance for CSU (Q1) ✓
- EC decision on pediatric AD (6mo – 5yr) (1H) ✓
- Report data for Phase 3 study in Type 2 COPD (1H) ✓
- Submit sBLA for pediatric EoE (mid-2023)
- FDA decision on CSU (PDUFA October 22, 2023)

Pozelimab (anti-C5 antibody)

- FDA acceptance of CHAPLE BLA (1H) ✓
- FDA decision on CHAPLE (PDUFA August 20, 2023)

Solid Organ Oncology

- Fianlimab + Libtayo:
 - Initiate Phase 3 study in perioperative melanoma (2H)
 - Initiate Phase 2/3 studies in 1L advanced NSCLC (1H) ✓
 - Initiate Phase 2 study in perioperative NSCLC (2H)
- Report additional data for PSMAxCD28+Libtayo (2H)
- Report initial data across solid organ oncology, including for CD3 bispecifics and CD28 costimulatory bispecifics
- EC decision for Libtayo in combination with chemotherapy in 1L advanced NSCLC (1H) ✓

Odronextamab (CD20xCD3)

- Initiate confirmatory studies in FL & DLBCL, including earlier lines (Q2)
- Initiate Phase 1 study in combination with REGN5837 (CD22xCD28) in aggressive B-NHL (1H) ✓
- Submit BLA in B-NHL (2H)

Linvoseltamab (BCMAxCD3)

- Report pivotal Phase 2 data in R/R Multiple Myeloma
- Initiate confirmatory study in MM (mid-2023), including in earlier lines
- Initiate Phase 1 study in combination with TAAxCD28 in MM (2H)
- Submit BLA in 3L+ MM (2H)

Continuing to deliver on capital allocation priorities to drive long-term growth

Internal Investment

in our world-class R&D capabilities and capital expenditures to support sustainable growth



- **\$1.8 billion** investment in Tarrytown R&D facilities announced in July 2021
- Continued investments in research and development and manufacturing capacity

Business Development

to expand pipeline and maximize commercial opportunities



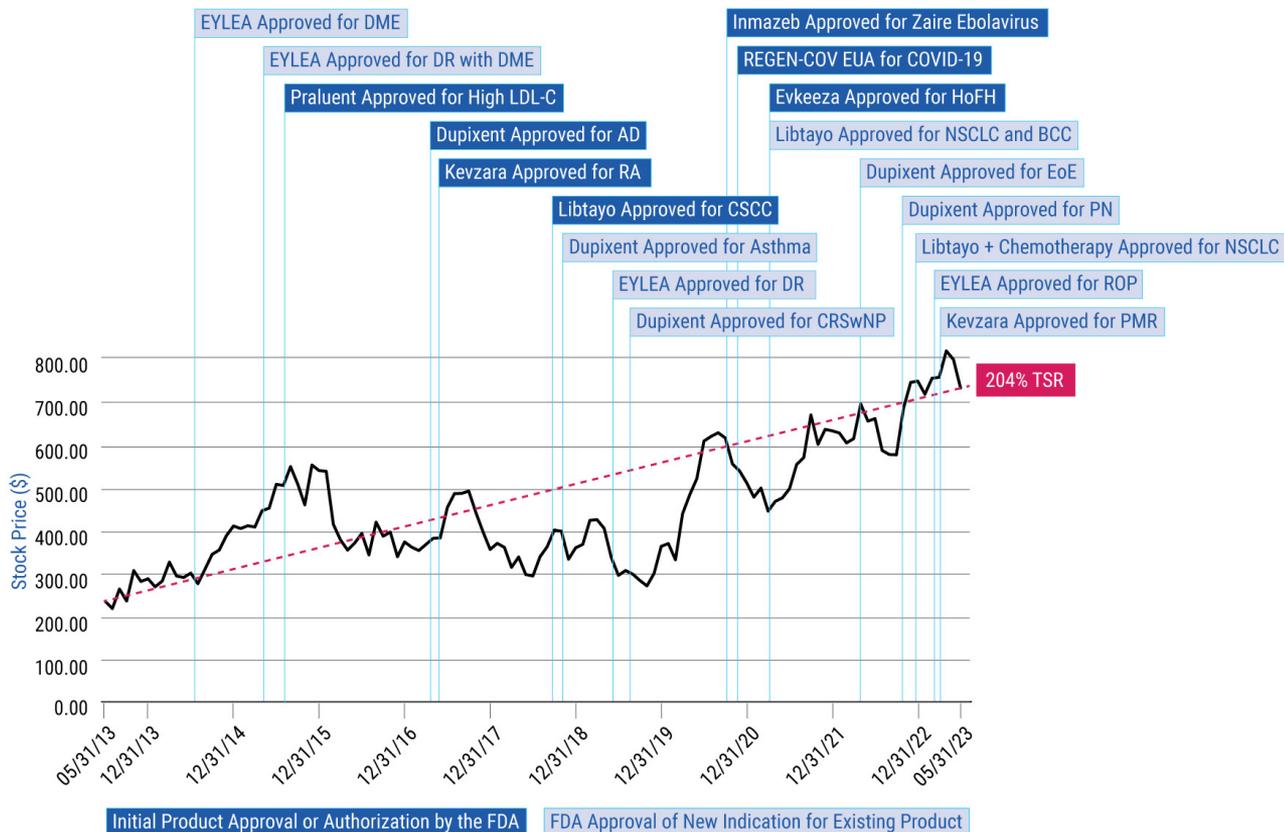
- **Libtayo acquisition** provides flexibility on existing and future oncology collaborations involving Libtayo combinations
- Collaborations with Sonoma Biotherapeutics and CytomX add **novel, innovative pipeline opportunities**

Repurchase Shares



- Deploy excess cash to opportunistically repurchase shares
- New **\$3 billion** authorization for share repurchases announced in February 2023
- Over **\$10 billion** in share repurchases since November 2019, including **\$694 million** in 1Q23

Regeneron's steadily increasing shareholder value is driven by relentless innovation, pipeline progress & commercial execution



Continuing our commitment to "doing well by doing good"

2022 corporate responsibility highlights

Improving the lives of people with serious diseases



\$3.6B
of revenues
reinvested into
our R&D efforts

~35
investigational
medicines in
our pipeline

~2M
exomes
sequenced
through RGC
since 2013

184
patient advocacy and
professional societies
engaged with across
38 diseases

~60K
eligible patients received
free medicine through our
patient assistance programs,[†]
a value of more than \$1.5B[‡]

Fostering a culture of integrity and excellence



87%
of employees said
Regeneron is a great
place to work

91%
employee
retention rate

33%
women in
leadership

22%
people of color
in leadership
(U.S. only)[§]

Building sustainable communities



57%
of colleagues
volunteered, more
than double the
national average[¶]

~1.7M
STEM students
reached
since 2020

20%
renewable
electricity

100%
of waste
diverted
from landfill[#]

14%
reduction in combined Scope 1 and 2
(market-based) greenhouse gas (GHG)
emissions per square meter compared
to 2016 peak baseline

The 2022 Responsibility Report can be found here:
<https://investor.regeneron.com/pdf/2022RR>

*As of December 31, 2022.

[†]Regeneron patient assistance programs are limited to patients living in the U.S. states and territories.

[‡]Based on 2022 year-end wholesale acquisition cost.

[§]Disclosed percentages are based on full-time employees in the U.S. who disclose race or ethnicity. The denominator excludes those who do not disclose such information.

[¶]Civic 50 – 2022 Volunteering Report.

[#]Excludes construction & demolition waste.

Our gratitude and best wishes to

Dr. P. Roy Vagelos

As he concludes his distinguished
tenure as Regeneron's Board Chair



Reconciliation of GAAP to non-GAAP financial measures

REGENERON PHARMACEUTICALS, INC.
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (Unaudited)
(In millions, except per share data)

	Year Ended December 31,		Three Months Ended March 31,	
	2022	2021 ¹	2023	2022
GAAP R&D	\$ 3,592.5	\$ 2,860.1	\$ 1,101.2	\$ 843.8
R&D: Stock-based compensation expense	406.8	316.6	139.5	92.4
R&D: Acquisition-related integration costs	17.0	—	1.6	—
Non-GAAP R&D	<u>\$ 3,168.7</u>	<u>\$ 2,543.5</u>	<u>\$ 960.1</u>	<u>\$ 751.4</u>
GAAP SG&A	\$ 2,115.9	\$ 1,824.9	\$ 601.1	\$ 450.0
SG&A: Stock-based compensation expense	256.4	213.3	76.8	60.7
SG&A: Acquisition-related integration costs and other	6.6	5.6	9.6	—
Non-GAAP SG&A	<u>\$ 1,852.9</u>	<u>\$ 1,606.0</u>	<u>\$ 514.7</u>	<u>\$ 389.3</u>
GAAP COGS	\$ 800.0	\$ 1,773.1	\$ 208.4	\$ 207.3
COGS: Stock-based compensation expense	61.8	71.8	22.4	13.8
COGS: Intangible asset amortization expense	34.8	—	18.5	—
COGS: Charges related to REGEN-COV	196.6	231.7	—	58.0
Non-GAAP COGS	<u>\$ 506.8</u>	<u>\$ 1,469.6</u>	<u>\$ 167.5</u>	<u>\$ 135.5</u>
GAAP other income (expense), net	\$ 119.9	\$ 379.0	\$ (88.7)	\$ (197.4)
Other income/expense: Losses (gains) on investments, net	36.8	(387.0)	166.6	204.5
Non-GAAP other income (expense), net	<u>\$ 156.7</u>	<u>\$ (8.0)</u>	<u>\$ 77.9</u>	<u>\$ 7.1</u>
GAAP net income	\$ 4,338.4	\$ 8,075.3	\$ 817.8	\$ 973.5
Total of GAAP to non-GAAP reconciling items above	1,016.8	452.0	435.0	429.4
Income tax effect of GAAP to non-GAAP reconciling items	(191.3)	(73.7)	(85.3)	(85.3)
Non-GAAP net income	<u>\$ 5,163.9</u>	<u>\$ 8,453.6</u>	<u>\$ 1,167.5</u>	<u>\$ 1,317.6</u>
Non-GAAP net income per share - basic	\$ 48.22	\$ 79.98	\$ 10.90	\$ 12.34
Non-GAAP net income per share - diluted	\$ 44.98	\$ 74.35	\$ 10.09	\$ 11.49
<i>Shares used in calculating:</i>				
Non-GAAP net income per share - basic	107.1	105.7	107.1	106.8
Non-GAAP net income per share - diluted	114.8	113.7	115.7	114.7

¹ Prior period results have been revised to reflect certain changes to amounts excluded from non-GAAP results.

	Year Ended December 31,	
	2022	2021
<i>Revenue reconciliation:</i>		
Total revenues	\$ 12,172.9	\$ 16,071.7
REGEN-COV net product sales in the United States	—	5,828.0
Global gross profit payment from Roche in connection with sales of Ronapreve	627.3	361.8
Total revenues excluding REGEN-COV and Ronapreve	<u>\$ 11,545.6</u>	<u>\$ 9,881.9</u>

	Q1 2023 vs Q1 2022
Total Dupixent Net Product Sales - Global	
% growth as reported	37%
% growth at constant currency	40%
Total Libtayo Net Product Sales - Global	
% growth as reported	46%
% growth at constant currency	49%

Abbreviations & definitions

Abbreviation	Definition	Abbreviation	Definition	Abbreviation	Definition
1L	Front line	DR	Diabetic retinopathy	PD-1/PD-(L)1	Programmed cell death protein/(ligand) 1
3L+	Third line and beyond	EC	European Commission	PDUFA	Prescription drug user fee act
AAV	Adeno-associated viruses	EGFR	Epidermal growth factor receptor	PN	Prurigo nodularis
AD	Atopic dermatitis	EoE	Eosinophilic esophagitis	PSMA	Prostate-specific membrane antigen
ADC	Antibody drug conjugates	EoG	Eosinophilic gastritis	PTI	Personalized treatment interval
ASCO	American Society of Clinical Oncology	EPS	Earnings per share	RA	Rheumatoid Arthritis
ASH	American Society of Hematology	EUA	Emergency use authorization	R&D	Research & Development
ATTR	Transthyretin Amyloidosis	FDA	Food & Drug Administration	RNAi	RNA interference
BCC	Basal cell carcinoma	FL	Follicular lymphoma	ROP	Retinopathy of prematurity
BCMA	B-cell maturation antigen	FOP	Fibrodysplasia ossificans progressive	ROW	Rest of world
BLA	Biologics license application	FY	Full year	R/R	Relapsed/Refractory
B-NHL	B-cell non-Hodgkin's lymphoma	GAAP	Generally accepted accounting principles	RVO	Retinal vein occlusion
BP	Bullous pemphigoid	GITR	Glucocorticoid-induced TNFR-related protein	sBLA	Supplemental biologics license application
CD	Cluster of differentiation	HeFH	Heterozygous familial hypercholesterolemia	siRNA	Small interfering RNA
CHAPLE	CD55-deficient protein-losing enteropathy	IL	Interleukin	S&P	Standard & Poor's
COPD	Chronic obstructive pulmonary disease	LAG-3	Lymphocyte-activation gene 3	TAA	Tumor-associated antigen
CPUO	Chronic pruritis of unknown origin	LDL-C	Low-density lipoprotein-cholesterol	TSR	Total shareholder return
CRISPR	Clustered regularly interspaced short palindromic repeats	mCRPC	Metastatic castration-resistant prostate cancer	TTR	Transthyretin protein
CRSwNP	Chronic sinusitis with nasal polyposis	MM	Multiple myeloma	UC	Ulcerative colitis
CSCC	Cutaneous squamous cell carcinoma	MUC16	Mucin 16	VEGF	Vascular endothelial growth factor
CSU	Chronic spontaneous urticaria	NASH	Non-alcoholic steatohepatitis	wAMD	Wet age-related macular degeneration
DLBCL	Diffuse large B-cell lymphoma	NHL	Non-Hodgkin lymphoma	YoY	Year-over-year
DME	Diabetic macular edema	NSCLC	Non-small cell lung cancer		